Message Text

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INFO OCT-01 EUR-12 ISO-00 SOE-02 AID-05 CEA-01 CIAE-00 DODE-00 EB-08 DOE-15 H-01 INR-10 INT-05 L-03 NSAE-00 NSC-05 OMB-01 PM-05 ICA-11 OES-09 SP-02 SS-15 STR-07 TRSE-00 ACDA-12 PA-01 XMB-02 /143 W

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R 150958Z AUG 78

FM AMEMBASSY TUNIS

TO SECSTATE WASHDC 2133

USDOC

INFO AMEMBASSY ALGIERS

AMEMBASSY BELGRADE

AMEMBASSY ATHENS

AMEMBASSY BRUSSELS

AMEMBASSY THE HAGUE

AMEMBASSY LONDON

AMCONSUL PALERMO

AMEMBASSY PARIS

AMEMBASSY ROME

AMEMBASSY TIPOLI

AMEMBASSY VIENNA

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ATHENS FOR RTDO, KUSSELS ALSO FOR USEC

DEPT PASS EXIM, DEPT OF ENERGY

E.O. 11652: N/A

TAGS: ETIO, ENRG, TS

SUBJ: OUTLOOK FOR MISKAR OFFSHORE GAS PROJECT: LINK TO ALGERIAN

GAS

REF: STATE 7437, TUIS

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1. SUMMARY: FOR AT LEAST NEXT SIX MONTHS THERE WILL BE NO CERTAINTY AS TO WHETHER OR NOT TUNISIAN GOVERNMENT WILL CARRY OUT ITS AMBITIOUS MISKAR OFFSHORE GAS PROJECT WITHIN THE PERIOD OF ITS FIFTH DEVELOPMENT PLAN (1977-81). FINAL GOT DECISION PROBABLY WILL BE TAKEN SOME TIME DURING SECOND QUARTER OF 1979 BASED PRIMARILY ON TWO FACTORS,A) RESULTS OF FIFTH MISKAR EVALUATION WELL TO BE SPUDDED THIS NOVEMBER, AND B) RESULTS OF NEGOTIATIONS WITH

SONATRACH FOR DIRECT PRUCHASE OF GAS. PROSPECTIVE AVAILABILITY OF ALGERIAN GAS FROM PEIPELINE TO ITALY HAS ALTERED ECONOMIC CALCULUS UNDERLYING FAVORABEL DECISION GOT MADE ON MISKAR LAST SUMMER BY PROVIDING NEW AND CHAPER REFERENCE PRICE FOR ENERGY AS COMPARED WITH THAT FOR FUEL OIL, WHICH UNDERLAY EARLIER FEASIBILITY STUDY. NOW LARGER RESERVES MUST BE PROVEN TO LOWER UNIT PRICE OF MISKAR GAS. EVEN THEN, SHOULD ALGERIANS AGREE NOT ONLY TO PROVIDE ADQUATE QUANTITIES OF GAS BUT ALSOAND FAR LESS PROBABLY - TO CONCESSIONAL PRICES, THEN GOT WOULD LIKELY POSTPONE MISKAR

REGARDLESS EVEN OF GOOD RESULTS FROM FIFTH WELL. HOWEVER, PERSONALLY SKEPTICAL POLICY ADVISER SAYS QUOTE BASIC PREJUDICE UNQTE WITHIN GOT REMAINS FAVORABLE TO MISKAR; PROBABILITY WE WOULD ASSIGN TO GOT'S GOIN AHEAD WITH PROJECT IS OVER 50 PERCENT. WE WOULD ENCOURAGE U.S. FIRMS TO PURSUE MISKAR'S COMMERCIAL OPPORTUNITIES ON THIS BASIS. END SUMMARY.

2. E/C COUNSELOR HAS IN PAST WEEK AGAIN DISCUSSED MISKAR WITH FOUR OR FIVE KEY PUBLIC AND PRIVATE INDIVIDUALS CONCERNED WITH MISKAR. WHILE ONE, WHO CONSISTENTLY HAS OPPOSED PROJECT, SAYS IT IS QTE FINISHED UNQTE, THIS APPEARS TO BE PREMATURE JUDGEMENT. CHANCES SEEM SLIM THAT TUNISIA WILL GET PREFERENTIAL GAS PRICE IT BELIEVES IT HAS BEEN PROMISED BY ALGERIA. OFFICIAL LEVEL TALKS HAVE NOT PROGRESSED SINCE APRIL. TO COLLECT THIS DISCOUNT, IT IS GENERALLY CONCEDED THERE WOULD HAVE TO BE HIGH LEVEL MEETING - NOT NOW IN OFFING- BETWEEN PRESIDENT BOUMEDIENNE LIMITED OFFICIAL USE

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AND EITHER PRESIDENT BOURGUIBM OR PRIME MINISTER NOUIRA. WHILE MISKAR PRESIDENT-DESIGNATE KAMEL REKIK IS NOT DISINTERESTED PARTY, WE BELIEVE HIS ADVICE IS SOUND. HE COUNSELS INTERESTED COMPANIES TO ACT PRUDENTLY ON ASSUMPTION THAT FINAL DECISION WILL BE TAKEN NEXT YEAR BUT IS NOT PREDICITABLE AT THIS TIME.

3. REKIK STATED THAT MISKAR GROUP WILL PROCEED AT END OF SEPT-EMBER WITH CALL FOR BIDS ON DRILLING PLATFORM FABRICATION ANDH INSTALLATION, AND IN EARLY OCTOBER WITH INTERNATIONAL INVITIATIONS TO TENDER FOR PIPELWNE SUPPLY - POSSIBLY ALSO INCLUDING THAT FOR STEG'S ONSHORE DISTRIBUTION. BIDS RECEIVED FOR OFFSHORE PIEPLINE LAYING FROM NINE FIRMS (THREE AMERICAN GROUPS: BROWN AND ROOT, MCDERMOTT AND SANTA FE, ALONG WITH FRENCH, ENGLISH, DUTCH AND ITALIAN COMPETITORS), WEYE OPENED MAY 22. BIDS ARE VALID FOR SIX MOTNHS AND REKIK SAID BIDDERS MAY BE ASKED TO EXTEND. UNSPECIFIED AMERICAN FIRMS ALSO ARE INCLUDED IN GROUP PRE-AULFIED TO TENDER FOR PLATFORM INSTALLATION. REKIK ACKNOWLEDGED THTA BUSINESSMEN MIGHT QUESTION WHETHER MISKAR GROUP'S CALLS FOR BIDS WERE CONVINCING EVIDENCE OF GOT INTENTIONS. BETTER EVIDENCE, HE SAID, IS OVER \$10 MILLION IT HAS JUST COMMITTED FOR FIFTH EVALUATION WELL THIS FALL, (ETAP APPARENTLY INSISTED ON THIS WELL, AND GOT IS PREPARED TO PAY 85 PERCENT OF COSTS

IN LINE WITH ITS EXPECTED SHARE OF THE ULTIMATE CAPITALIZATION OF MISKAR COMPANY).

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4. REKIK WENT TO SOME LENGTH TO EXPLAIN PURPOSE OF ADDITIONAL EVALUATION DRILOING. WHILE OTHERS EMPHASIZE IMPLICATIONS OF LARGTY RESERVES ON AMROTIZATION OF IVESTMENT AND THEREFORE ON UNIT COST OF GAS, REKIK INSISTED FEASIBILITY OF PROJECT ALREADY IS WELL ESTABLISHED BY 33 BILLION CUBIC METERS OF PROVEN RESERVES IN INITIAL MISKAR RESERVOIR. HOWEVER, HE SAID, GIVEN GOT INTENTION TO PURCHASE SOME QUANTITY OF ALGERIAN GAS ON "TAKE OR PAY" BASIS UNDER LONG TERM (15-20 YEARS) CONTRACT, IT IS IMPORTANT TO DEFINE BETTER MISKAR'S PRODUCTION POTENTIAL. WHETHER INITIAL VOLUME TO BE PURCHSED FROM SONATRACH (1.2 BILLION CUBIC METERS ANNUALLY) WOULD RISE AROUND 1985 TO ONLY 2 RATHER THAN 3 LIMITED OFFICIAL USE

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BILLION CUBIC METERS WOULD DEPEND ON LARGER MISKAR RESERVES IN SECONDARY RESERVOIR, PERMITTING CONTINUATION OF PEAK PRODUCTION RATES IN LATTER PERIOD. REKIK NOTED THAT POSSIBILITY OF MODIFYING PROJEC TO INCLUDE FACILITIES TO SERVE MDDITIONAL SATELLITE PRODUCTION PLATFORM AND PIPE.

- 5. CONSENSUS OF THOSE INTERVIEWED WAS CONFIDNENCE THAT ALGERIANS ARE READY TO SELL TUNISIA SUBSTANTIAL QUANTITIES OF GAS ON LONG TERM BASIS TO SUPPLEMENT SHARE OF PIPELINE THROUGH PUT IT WILL RECEIVE FROM ITALIANS (INTIALLY 6 PERCENT OF THROUGHPUT) AS TRANSIT DUES. UNDETERMINED QUESTION OF PRICE SEEN AS KEY TO QUANTITY TO BE PURCHASED AND FATE OF MISK YU
- 6. REFERENCE WAS MADE TO ADVANCED STATE OF NEGOTIATIONS FOR SONATRACH SALE OF GAS TO AUSTRIANS (AND APPARENTLY LESS ADVANCED TALKS WITH YUGOSLAVS), WHICH SUGGEST THAT INITIAL CAPACITY OF PIPELINELIKELY TO BE RAISED FROM 14 BILLION CUBIC METERS ANNUALLY TO 18 BILLION CUBIC METERS ANNUALLY BY INSTALLATION OF GREATER PUMPING POWER.

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